




Modes of Transport											
Incoterm	<b>EXW</b>	<b>FCA</b>	<b>FAS</b>	<b>FOB</b>	<b>CFR</b>	<b>CIF</b>	<b>CPT</b>	<b>CIP</b>	<b>DAP</b>	<b>DPU</b>	<b>DDP</b>
Incoterm Description	Ex Works	Free Carrier	Free Alongside Ship	Free On Board	Cost & Freight	Cost, Insurance & Freight	Carriage Paid To	Carriage Insurance Paid To	Delivered At Place	Delivered At Place Unloaded	Delivered Duty Paid
Transfer of Risk	When seller places the goods at the buyer's disposal at a named place	1. When Seller loads goods on means of transport determined by buyer or 2. when goods are at the buyer's disposal & ready for unloading at the named place	When goods are alongside the vessel nominated by the buyer at named port	When goods are on board the vessel nominated by the buyer at named port	When the goods are on board the vessel nominated by the seller at origin	When the goods are on board the vessel nominated by the seller at origin	When the goods are handed over to the sellers nominated carrier at a named place	When the goods are handed over to the sellers nominated carrier at a named place	When the goods are placed at the buyer's disposal at a named place or agreed point within that place	When the goods are delivered and unloaded at a named place or agreed point within that place	When the goods are placed at the buyer's disposal at a named place or agreed point within that place
Commercial Invoice	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Packaging, Quality, Control, Marking	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Loading & Inland Delivery	<b>Buyer</b>	<b>Seller</b>	<b>*Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Export Duty & Taxes	<b>Buyer</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Origin Terminal Handling	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Insurance	<i>Negotiable</i>	<i>Negotiable</i>	<i>Negotiable</i>	<i>Negotiable</i>	<i>Negotiable</i>	Seller "Free of particular average"	<i>Negotiable</i>	Seller "All Risks"	<i>Negotiable</i>	<i>Negotiable</i>	<i>Negotiable</i>
Carriage Charges	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
*Destination Terminal Handling	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Delivery to Destination	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>	<b>Seller</b>	<b>Seller</b>
Unloading at Destination	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>	<b>Buyer</b>
Import Duty & Taxes	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Buyer</b>	<b>Seller</b>

\* Seller is responsible for loading if the terms state FCA at the seller's facility.

\* If seller incurs destination terminal or unloading costs under its carriage contract, it is not entitled to recover such costs from buyer, unless otherwise agreed. If other destination unloading and terminal handling charges exist outside of carriage contract, buyer is responsible to pay.

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